

## What We Do

The WindsorEssex Economic Development Corporation advances economic development and prosperity in our region. We are the region's lead economic development agency and a dedicated catalyst for business growth and expansion. We attract new businesses to our region, help strengthen existing businesses and support entrepreneurship in four key ways:

### 1. WE Inform and Promote

To be the leading source for economic information and promotion in the Windsor-Essex Region.

### 2. WE Invest and Attract

To promote the Windsor-Essex Region as a premier location for business attraction and expansion.

### 3. WE Innovate and Advance

To diversify the Windsor-Essex Region and enable companies to be leaders in innovation and not victims of technology disruption.

### 4. WE Engage and Collaborate

To lead, inform, guide, connect and leverage the economic development ecosystem in the Windsor-Essex Region.

[choosewindsor.essex.com](http://choosewindsor.essex.com)

## New Investment Facilitated \$45,305,000

Total amount of new investment to the region, through both public and private investment streams.



## Business Support Sessions

60 Sessions  
431 Attendees



## Top Economic Priorities as reported by Windsor-Essex Businesses

- 1 Skilled Trades / Labour Demand and Challenges
- 2 Regulatory Environment – Cross-Ministry Delays in Application Reviews, Permit Approvals
- 3 Federal Cannabis Legislation – Unclear direction regarding adjudication at the border for business travelers
- 4 U.S. Tariffs on Aluminum and Steel
- 5 Business Immigration – Labour Mobility

## Regional Economic Indicators†



## Building Permits\* \$53,313,751

\*Industrial, commercial and institutional permits only



† Note: The above figures reflect all of Windsor and Essex County, comparing Q1 2018 to Q1 2019. Source: Statistics Canada, Labour Force Survey custom tabulation.